

Deputy Energy Lead

60 Decibels is an impact measurement company that makes it easy to listen to the people who matter most. In 2019, we spun out of Acumen to create a new social enterprise to bring Lean Data to the world.

Our Lean Data approach turns customer voice into high-value insights that help businesses maximize their impact. 60 Decibels has a network of 750+ trained Lean Data Research Assistants in 50+ countries who speak directly to customers, end-users, beneficiaries, and employees to understand their lived experience. By combining voice, SMS, and other technologies to collect data remotely with proprietary survey tools, 60 Decibels helps clients listen more effectively and benchmark their social performance against their peers.

We are looking for a Deputy Energy Lead to join our team. They will have the opportunity to interact with some of the world's most exciting social enterprises and impact investing funds. This role will support Kat Harrison, our Director who leads our energy work across the globe. They will contribute to sales, development, analysis, and high-quality delivery of our work for clients in the off-grid energy sector.

Specifically, the Deputy Energy Lead will:

- Manage multiple client relationships and deliverables, ensuring high quality output, client engagement, and timely delivery – contributing directly to the achievement of our organizational goals.
- Advise and mentor project teams on the design of energy-related products and deliverables, bringing off-grid energy-specific research, trends, and best practice to bear on 60 Decibels suite of off-grid energy work.
- Conduct analysis and create reports that tell a compelling story and provide actionable insights for clients; with a clear expertise on relevant context in the off-grid energy sector.
- Support the Director with new business opportunities in the market.; conversations, scoping, proposal-writing, relationship-building.
- Model our company values and serve as a coach and mentor to team members in areas of relative strength, particularly as related to the competencies required for end-to-end project execution.
- Design new survey products with the aim of collecting actionable feedback that will help social enterprises grow their business and impact.
- Model and encourage proactive and effective communication across the team.
- Identify areas for improvement across 60 Decibels and put in place solutions to enhance our productivity and expand the footprint of our business.
- Support team members with workflow, prioritization, and professional growth.

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About You: First and foremost, you bring compassion and dedication to this work because it matters to you. You have a bias towards action: you get your hands dirty and actively tackle problems in a way that leads to the best outcomes and brings teams together. You successfully balance flexibility and rigor, using informed judgment to make decisions. You model critical thinking and introspection, taking strategic risks and growing from mistakes. You are decisive and bold, have a growth mindset, are eager to change the status quo, and know the value of being a part of an effective team. More specifically, you bring:

- A minimum of 7 years of relevant professional experience; bachelor's degree is required
- Demonstrated expertise in the off-grid energy sector and a passion and interest in this space
- Strong technical and analytical skills and experience making data-driven decisions and synthesizing information
- Excellent project management competence: timely delivery, high quality output, great communication
- Excellent relationship building skills; client management is a plus
- Comfort in a fast-paced, entrepreneurial environment; ability to prioritize and multi-task
- Superior Excel and PowerPoint skills
- Superior detail orientation
- Demonstrated interest in or commitment to tackling global development challenges

60 Decibels is deeply committed to having a workplace that is inclusive and anti-discriminatory. We believe that our team must embody the compassion, listening, and sense of shared humanity that is so central to our goal as an organization. We are proud to be an Equal Opportunity employer and do not discriminate on the basis of race, religion, national origin, gender, sexual orientation, age, marital status, veteran status, or disability.

As a growing company, we are building towards a more universally accessible workplace for our employees. At this time, we use cloud-based technologies that are not compatible with screen readers and other assistive devices. We would be happy to discuss accessibility at 60 Decibels in greater depth during the recruitment process.

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Interested in applying?

Deadline: Candidates are encouraged to apply early, as applications will be reviewed on a rolling basis. The deadline to apply is **29 January 2021**.

Location: The Deputy Energy Lead will join the team in our Bangalore, London, Nairobi, or New York office, but for the duration of the COVID-19 pandemic, the Deputy Energy Lead will likely be working remotely until it is deemed safe to return to the office.

Compensation: 60 Decibels offers a competitive salary and benefits package and the opportunity to work in a flexible, fun, and supportive environment.

Application: Please use the following [link](#) to apply. We're excited to hear from you!

Want to get to know us a little better?

> Sign up to receive [The Volume](#), our monthly collection of things worth reading.

> Visit our website at 60decibels.com.

> Read about our team values [here](#).